

New Financial Trends From Fossil Fuels to Renewables

“The transition is underway and I see it as my job to ensure there is a smooth transition”

Josh Frydenberg Australian Minister of the Environment & Energy, August 2016

Tim Buckley, Director of Energy Finance Studies, Australasia
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Renewable Energy Institute / Bloomberg – Tokyo, Japan

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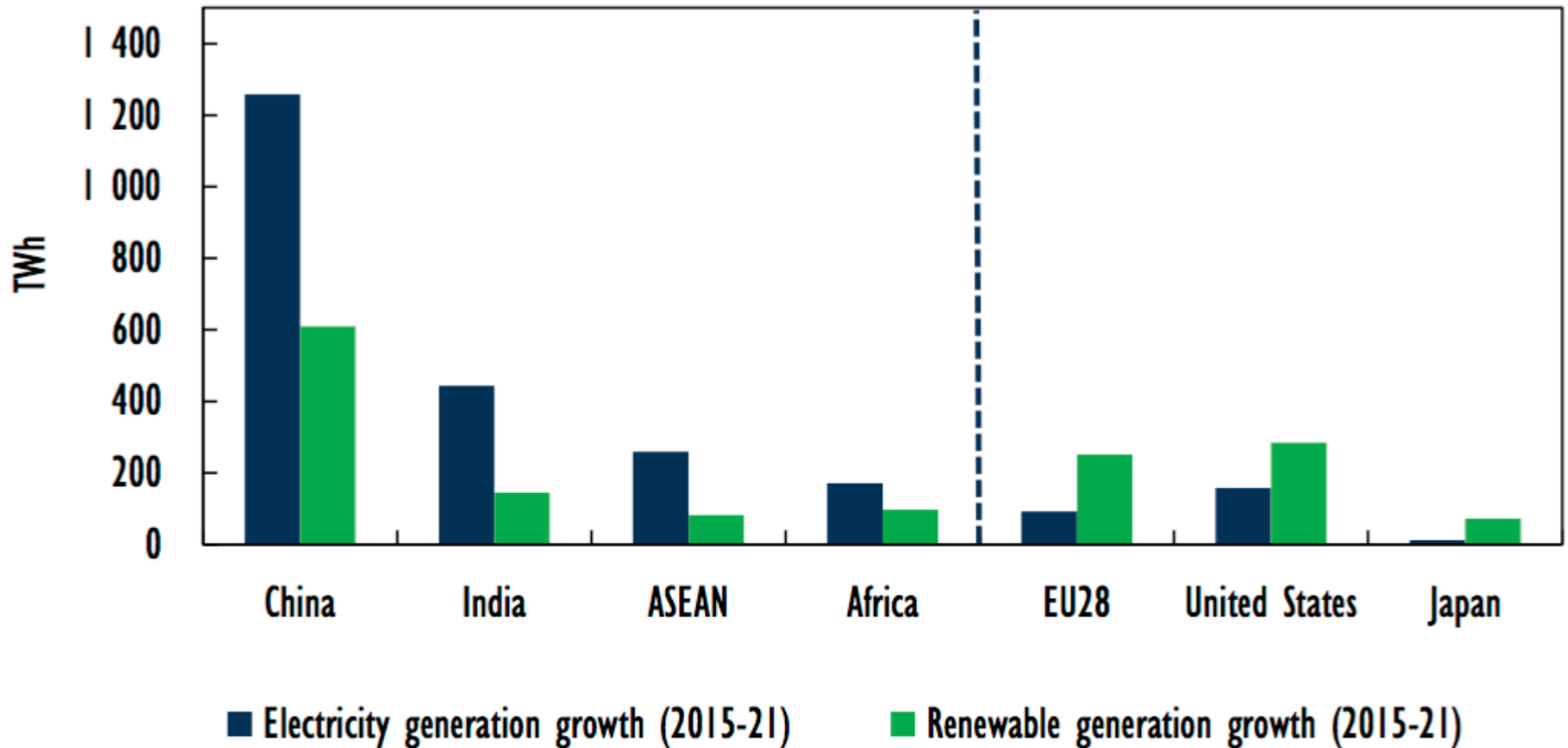
AGENDA

The Global Electricity Market Transformation

1. **Setting the Scene – Global Policy: Momentum is building**
2. **Electricity Markets are Transforming – different pressures, same outcome**
 - China
 - India
 - America
 - Japan
 - Germany
3. **Thermal Coal Price**
4. **Renewables are deflationary**
 - Technology gains and economies of scale
 - Batteries will transform distributed solar on rooftops from 2018.

1.1 IEA

Electricity and renewable generation growth by country/region



Source: Total electricity generation from World Energy Outlook 2016, forthcoming.

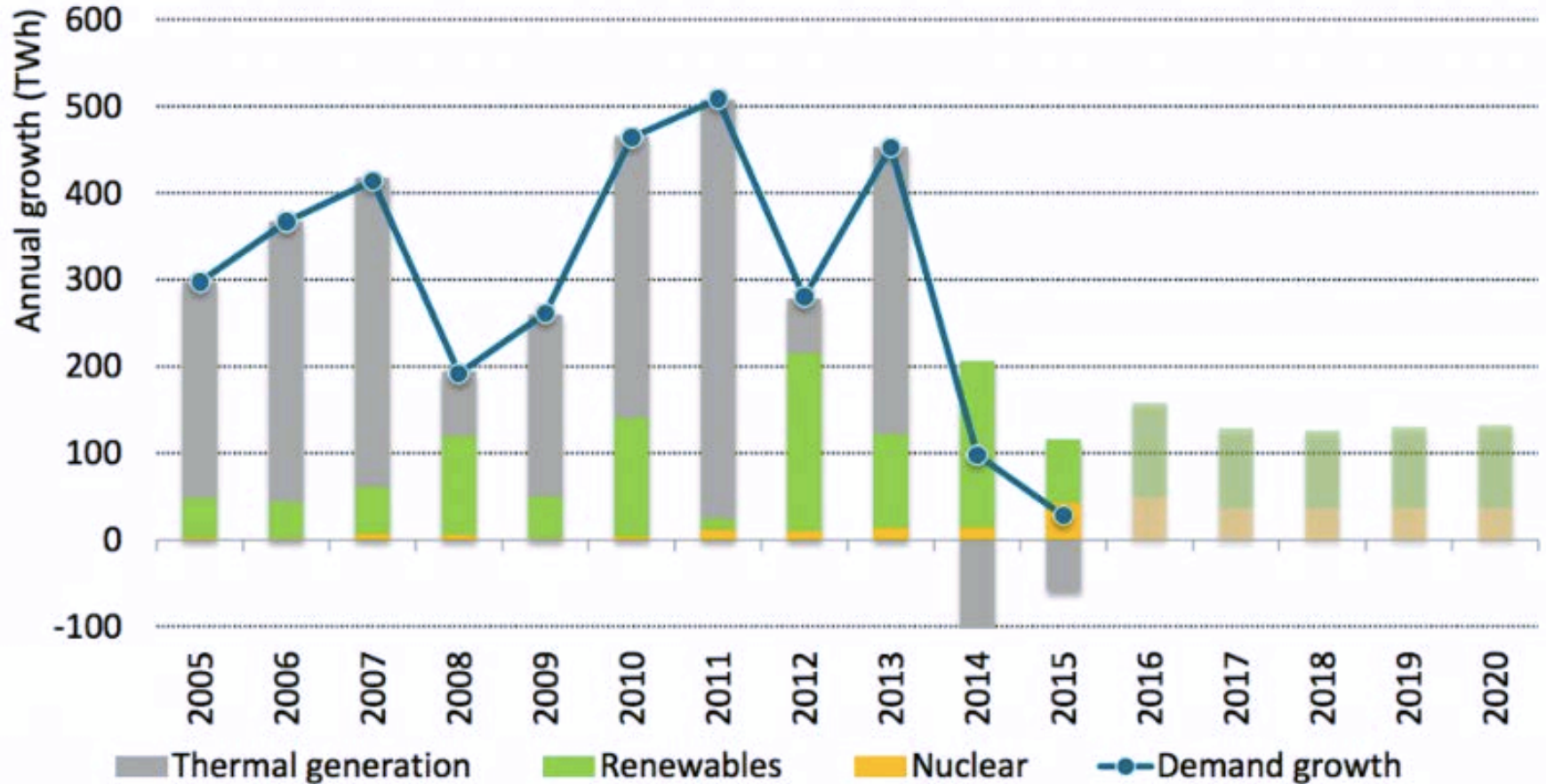
IEA figures released in Nov 2016 –
upgrading world wind electricity forecast by
50% to 5,394TWh by 2040.

2. Electricity Markets are Transforming

China State Grid's Chairman in February 2016 stated:

The only hurdle to overcome is "mindset," Liu said. "There's no technical challenge at all."

2.1 IEA – China Electricity 2005-2020



China's power generation growth (bars) and demand growth (line). Source: World Energy Investment 2016, IEA.

IEA figures released Nov 2016 – upgrading world wind electricity forecast by 50% to 5,394TWh by 2040.

2.1 IEA Energy Productivity - China

Energy Productivity	2003-2013	2014	2015	2016
GDP Growth	10.0%	7.3%	6.9%	6.7%
Energy Intensity	-2.2%	-4.8%	-5.6%	-5.2%
TPES *	7.6%	1.6%	0.9%	1.1%

* TPES - Total Primary Energy Supply

Something fundamentally shifted post 2013

2.1 China's Electricity Sector

China's Power Industry

Installed Capacity (GW)	End 2014		2020	
	GW	%	GW	%
Thermal (coal)	855	61.8%	1,018	53.3%
Thermal (gas)	53	3.8%	80	4.2%
Biomass / CHP / EfW	9	0.7%	23	1.2%
Hydro	303	21.9%	364	19.1%
Nuclear	20	1.4%	47	2.5%
Wind - Onshore	111	8.0%	240	12.6%
Wind - Offshore	1	0.0%	9	0.5%
Solar - Utility Scale excluding distributed	32	2.3%	123	6.5%
Total Generation Capacity	1,384		1,909	
CAGR in coal-fired power generation for 2014-2020 (TWh)			0.8%	
CAGR in thermal coal use for power for 2014-2020 (Mt)			-0.4%	
CAGR in power demand for 2014-2020 (TWh)			3.1%	
CAGR in power capacity for 2014-2020 (GW)			5.5%	
GDP Growth for 2014-2020 (%)			6.3%	

China's
thermal coal's
share of
electricity
generation:

2012 76.4%

2014 72.2%

2020 59.8%

2030: 50-55%

2040: 42% (IHS)

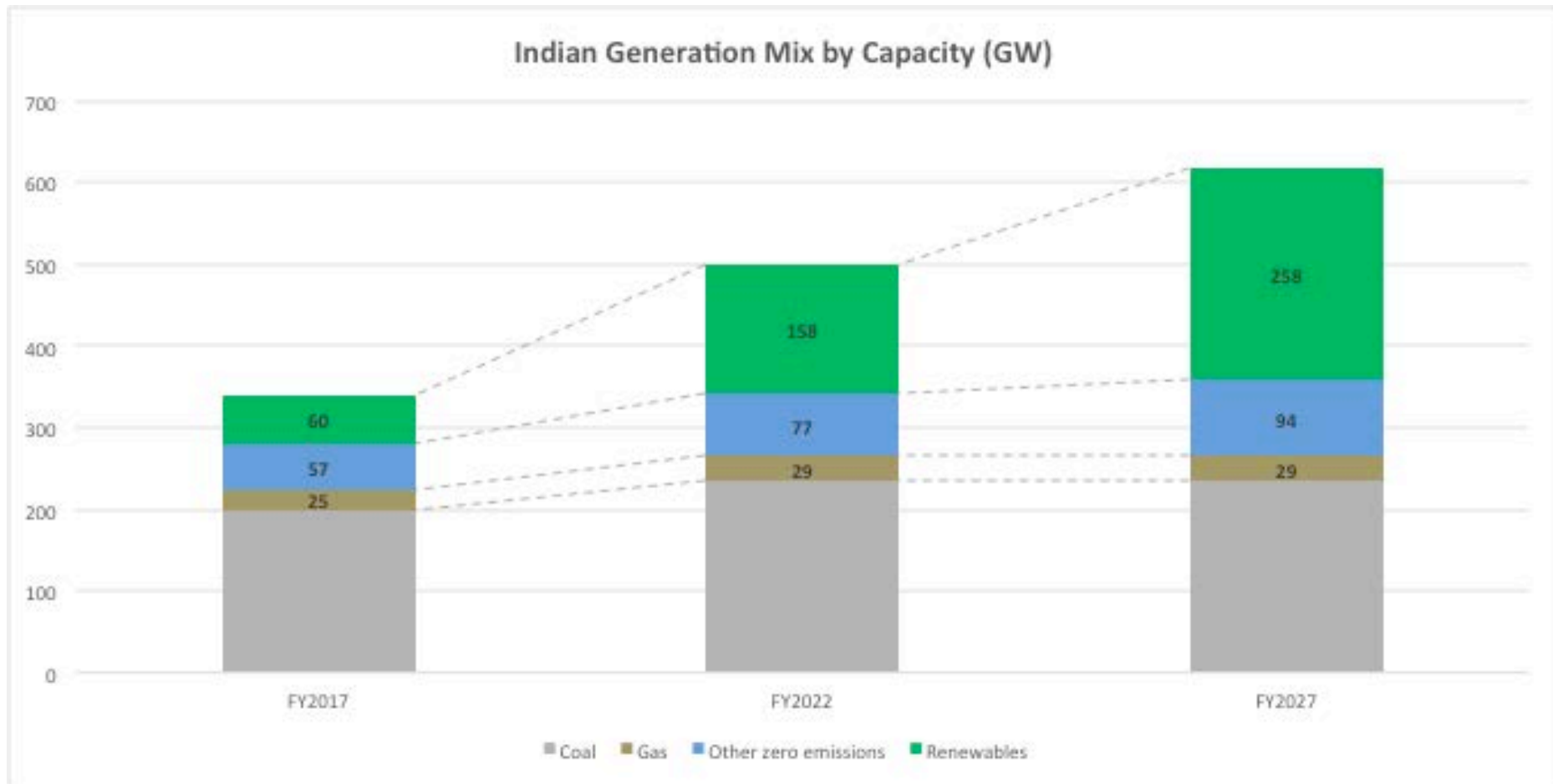


2.2 India

India's Energy Minister Goyal stated December 2016:

1. *A plan to transformation the entire Indian electricity system with 258GW of renewable energy installs by FY2027 vs 43GW in FY2016. This involves a doubling of wind installs to 6GW pa and lifting solar installs trebling to >10GW pa.*
2. *Thermal power of 265GW in FY2027 would represent just 43% of total system capacity, down from 69% in FY2016. The CEA concluded no new coal fired capacity was needed this coming decade.*
1. *Plans to more than double India's domestic coal production to 1.5Bn tpa by 2021, requiring a massive investment in rail infrastructure, CH&PP plus major new domestic mine development.*

2.2 India



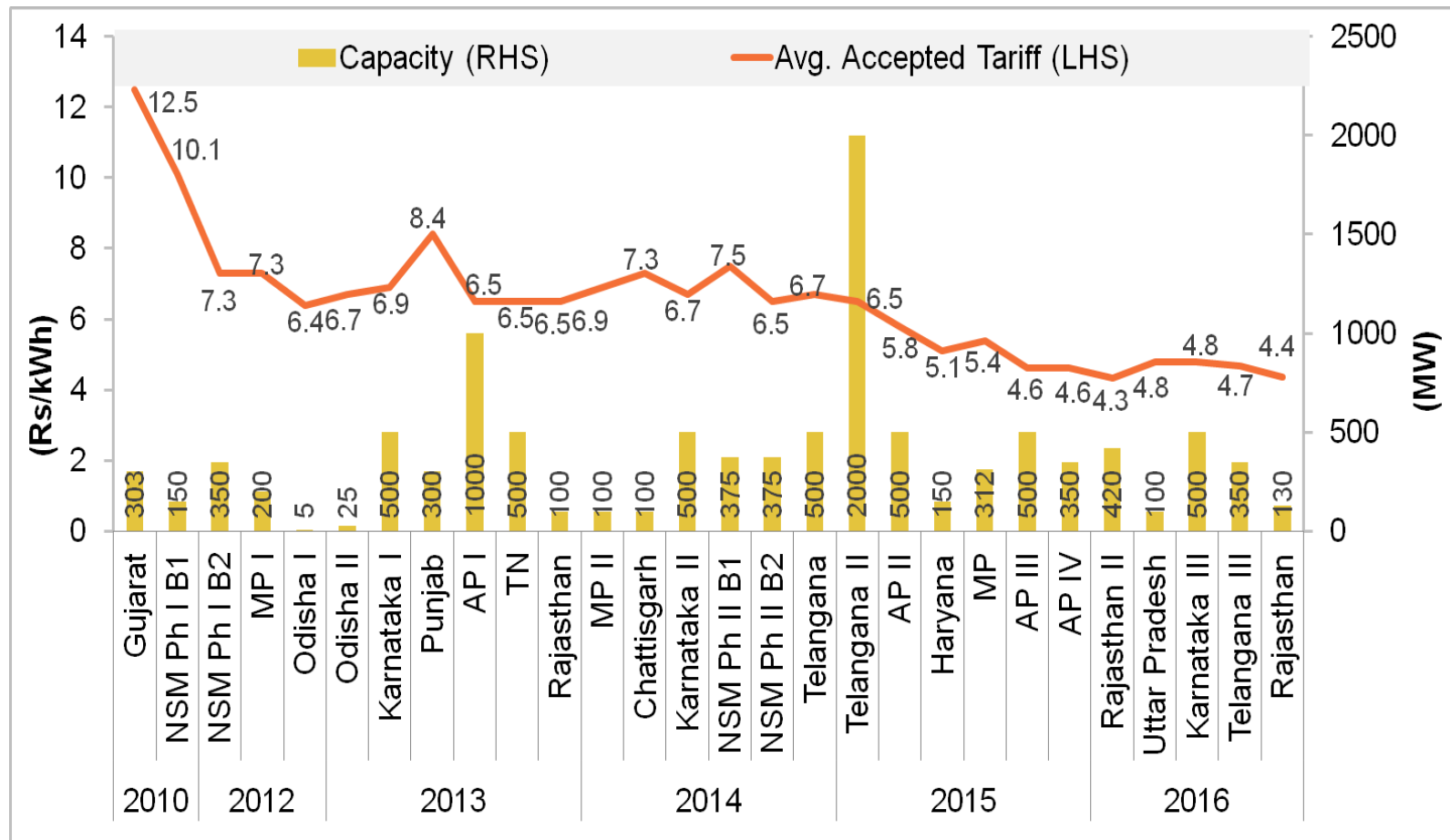
2.2 India

After the 6% yoy decline 2015/16 and an expected further 6% fall in 2016/17 for coal imports, Energy Minister Piyush Goyal stated rather categorically:

"Indian companies used to import a lot of thermal coal. We want to completely stop its import over the next 2-3 years. We have already reduced imports by Rs280bn. We will save Rs400bn."

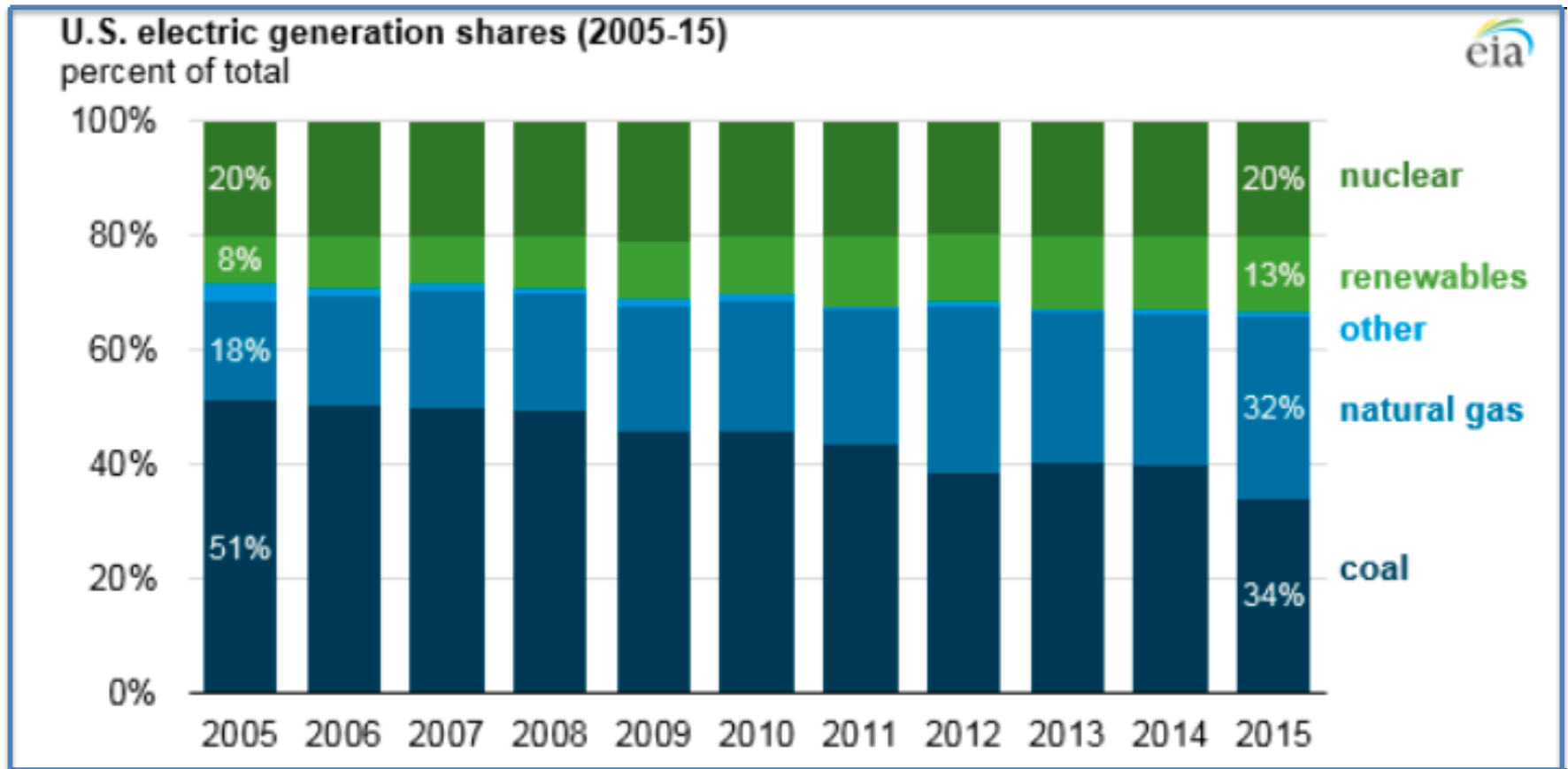
2.2 India – Solar Tariffs Are Falling Rapidly

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Feb 2017: A new low utility solar of Rs3.59/kWh (US\$53/MWh) was set: 16% lower than one year earlier. This is down from Rs12/kWh in 2010.

2.3 US Electricity Transformation



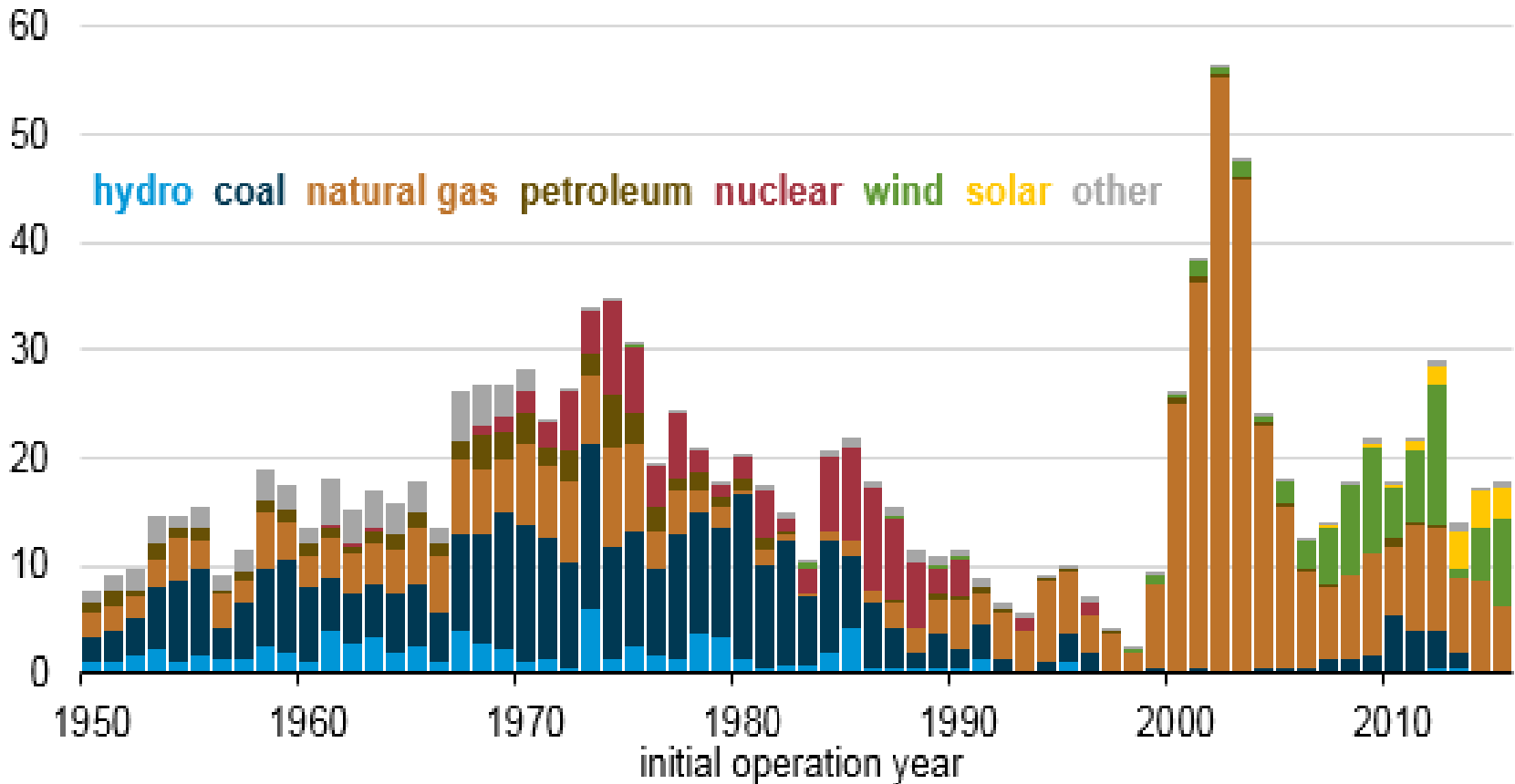
EIA YTD Nov'2016: estimates coal share @ 30% for 2016

http://www.eia.gov/electricity/monthly/epm_table_grapher.cfm?t=epmt_es1b

2.3 US Electricity Transformation

Electric generation capacity additions by technology (1950-2015)

gigawatts



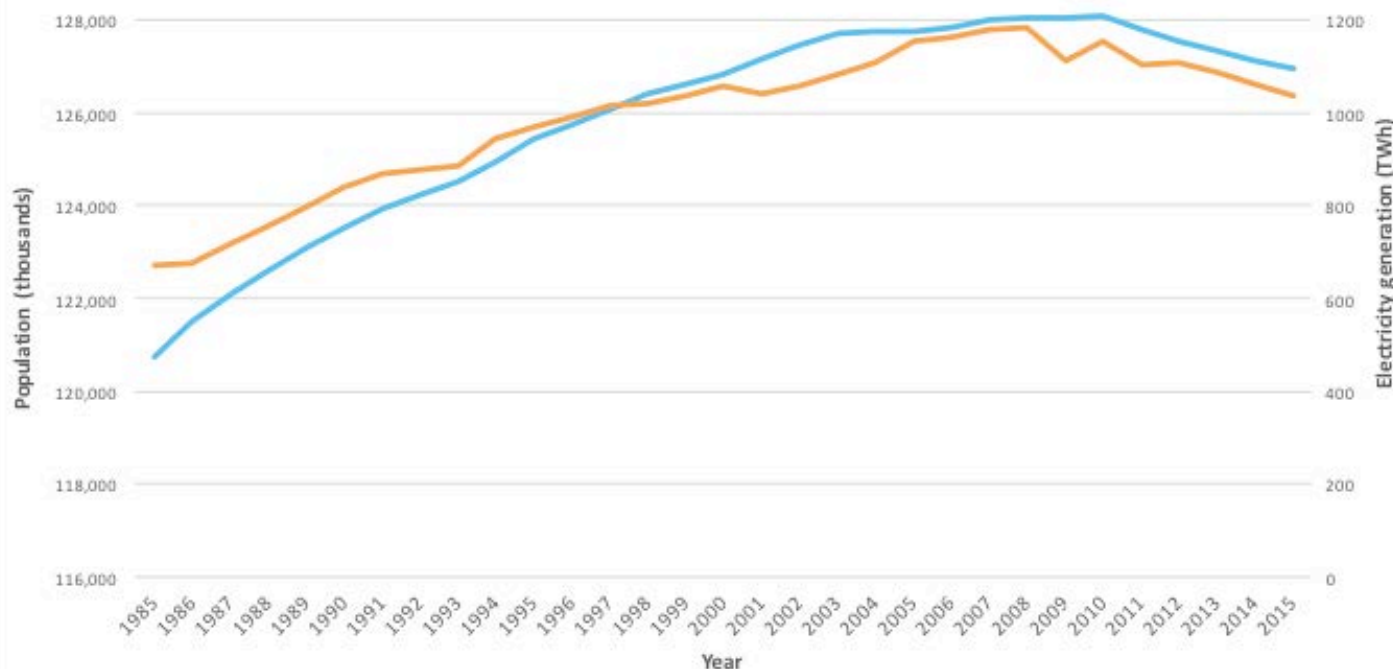
2.4 Japan

Japan's thermal power demand outlook: down 40% by 2030

1. **Energy efficiency** – 11.5% decline in electricity demand from FY2010-FY2015 despite 0.6% pa GDP growth (a 3.0% pa electricity productivity gain)
2. **Nuclear restart** – The key question is the rate of restarts for 40GW of nuclear capacity – US\$50bn of idle assets. Just 3 unit restarts to-date.
3. **Solar surge** – Japan installed ~10GW pa in FY2014, FY2015 and FY2016; part of a 80GW pipeline of approved projects. 10GW of offshore wind by 2030.
4. **LNG vs coal vs oil** – relative price moves: Japanese LNG pricing has halved in US\$ terms over 2014-16. Japan signed 1000Bcf/year of new US LNG supply contracts due online by 2020. IEEFA forecasts a 40% decline in thermal power generation by 2030, => falling utilisation rates and stranded assets.

2.4 Japan

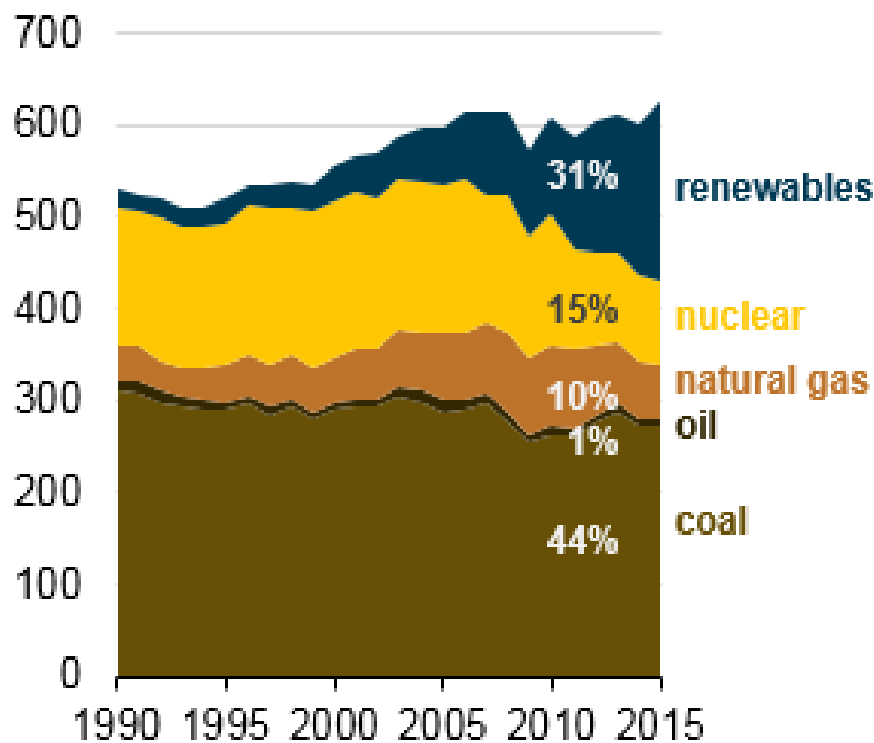
Japan's Historical Population and Electricity Generation



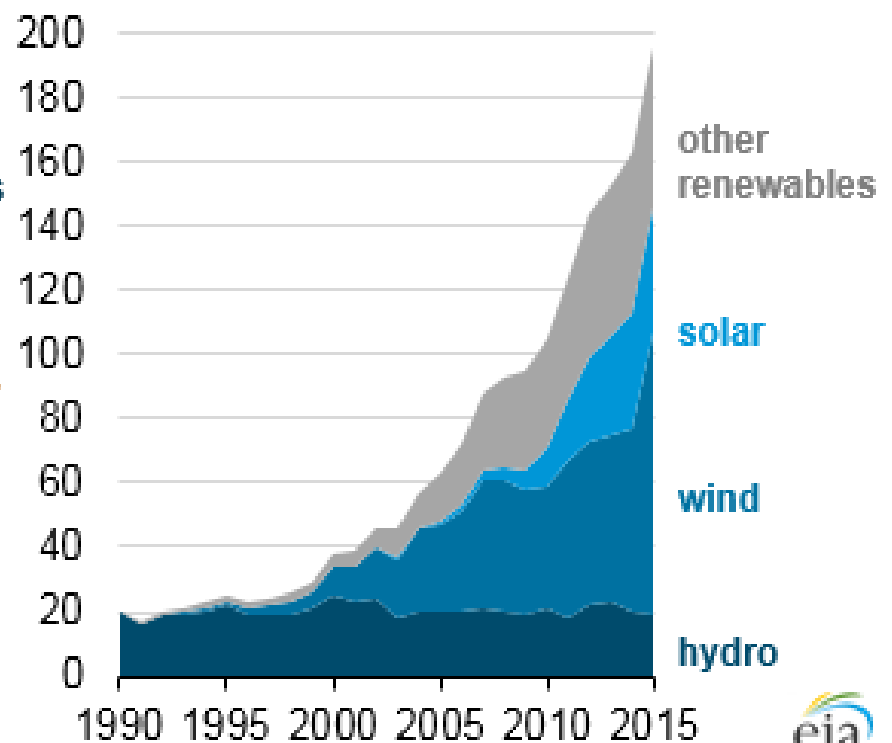
	FY2010	FY2011	FY2012	FY2013	FY2014	FY2015	2011-2015 Average
Electricity Generation (TWh) - IEA	1,140	1,074	1,056	1,059	1,035	1,009	
Change in electricity generation		-5.8%	-1.7%	0.3%	-2.2%	-2.6%	-2.4%
GDP Growth (%) - World Bank		-0.5%	1.7%	1.4%	0.0%	0.5%	0.6%
Electricity Productivity (p.a.)		5.4%	3.4%	1.1%	2.2%	3.0%	3.0%

2.5 German Electricity Transformation

Germany gross electricity generation
by fuel source (1990-2015)
billion kilowatthours



Germany gross electricity generation
by renewable fuel source (1990-2015)
billion kilowatthours



Energiewende: renewable sources hit 34.8% share in YTD Nov'2016 to increase to 40-45% by 2025 and to >80% by 2050

3 Thermal Coal Export Price Volatility

Coal, Australian thermal coal Monthly Price - US Dollars per Metric Ton

Range 6m 1y 5y 10y 15y 20y 25y 30y

Jan 2012 - Dec 2016: -32.040 (-25.68 %)



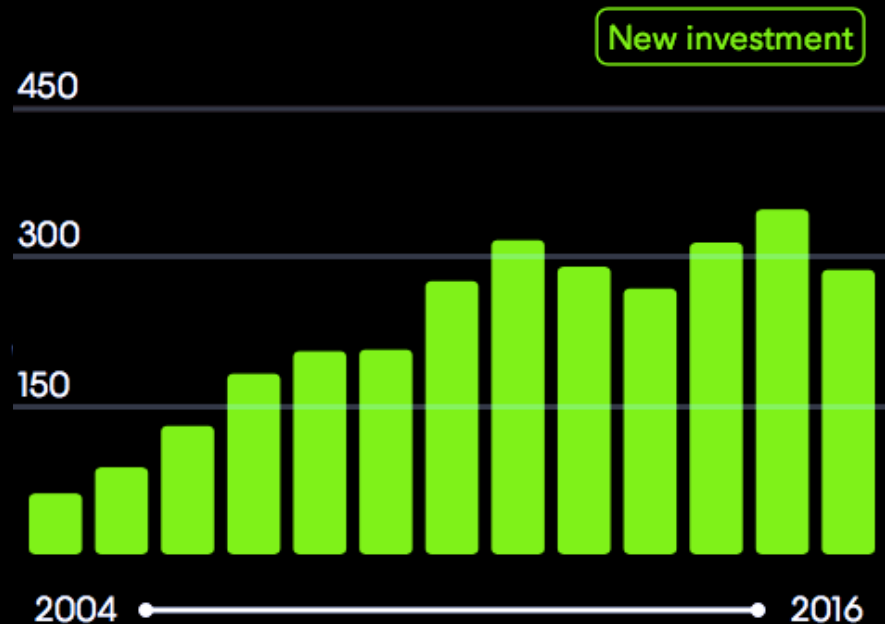
Description: Coal, Australian thermal coal, 12000- btu/pound, less than 1% sulfur, 14% ash, FOB Newcastle/Port Kembla, US Dollars per Metric Ton

4 Renewable Energy



Annual investment vs estimated new build,
normalised to 2012=100.

Source: Bloomberg New Energy Finance



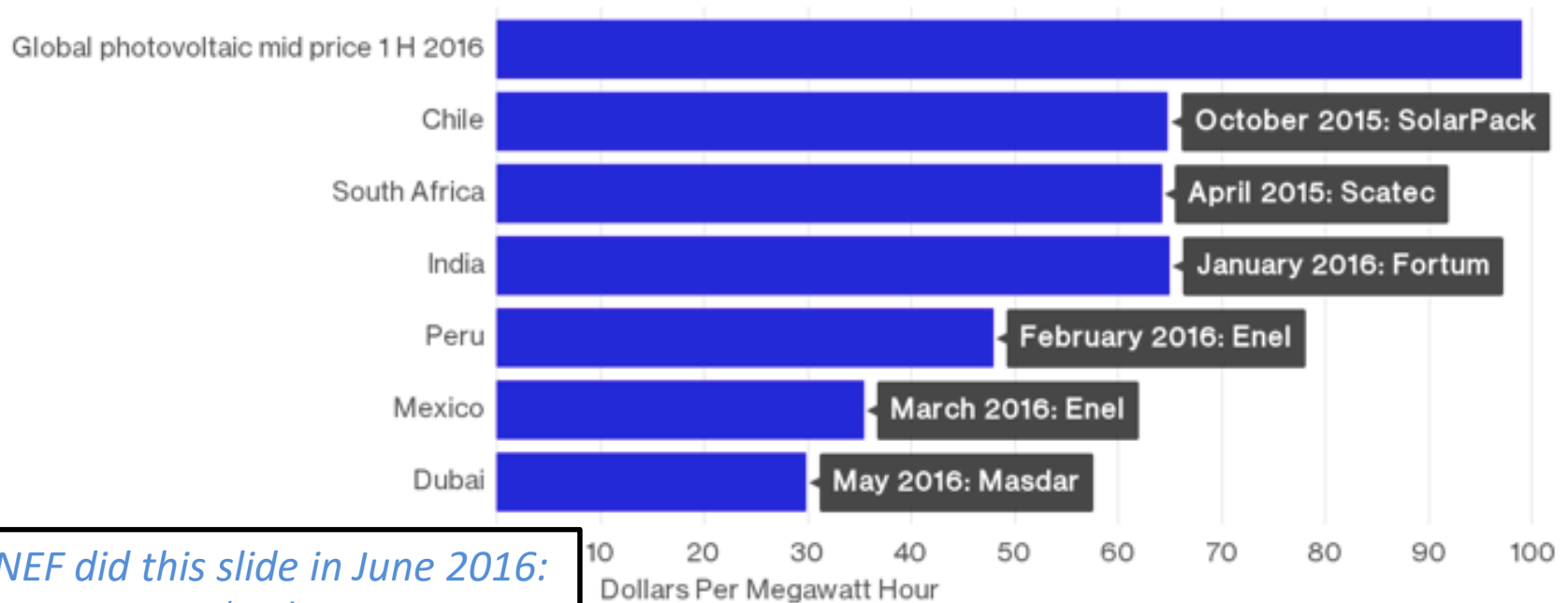
New investment in clean energy, 2004-16 (\$bn)

Source: Bloomberg New Energy Finance

4.1 Solar cost reductions

Auctions Driving Down Solar Farm Prices

Companies are winning auctions with record low bids around the world

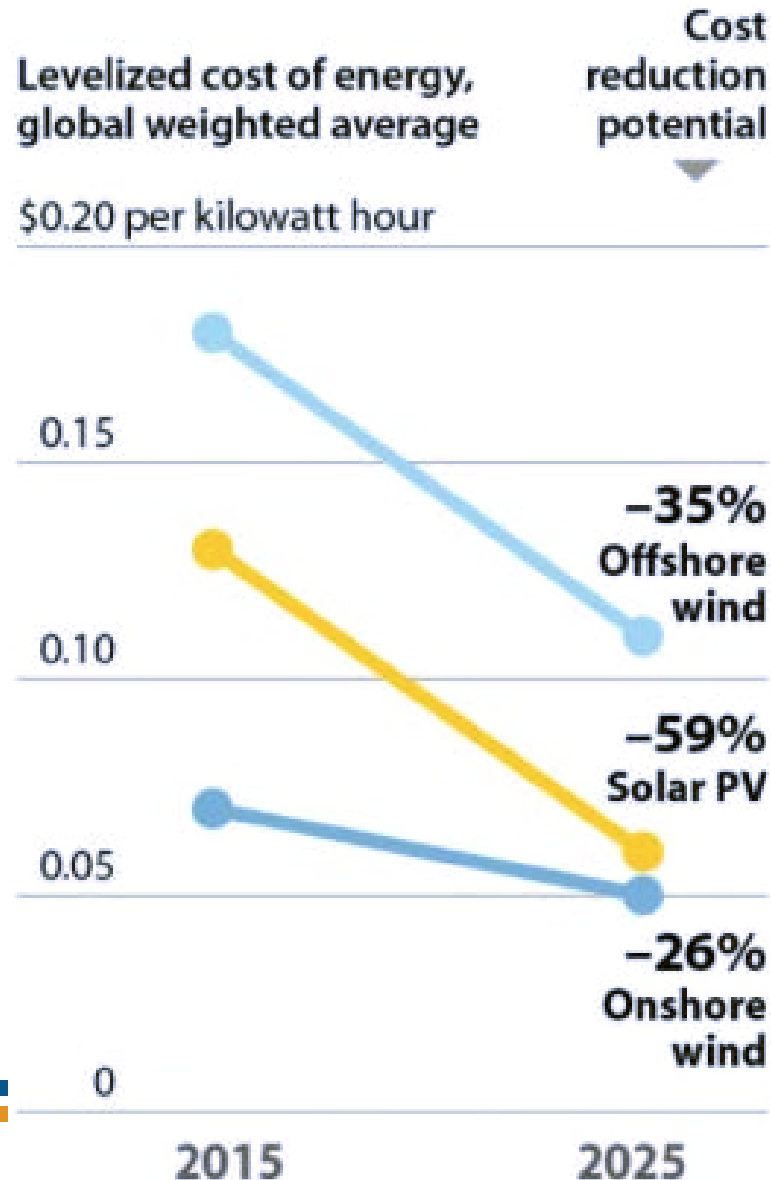


Bloomberg

Since BNEF did this slide in June 2016:

- Chile Aug 2016 US\$29/MWh
- Abu Dhabi Sept 2016 US\$24/MWh
- Australia Dec 2016 US\$64/MWh
- Germany Feb 2017 US\$54/MWh
- India Feb 2017 US\$53/MWh

4.3 Global Average RE Cost Reductions



Source: International
Renewable Energy Agency,
June 2016

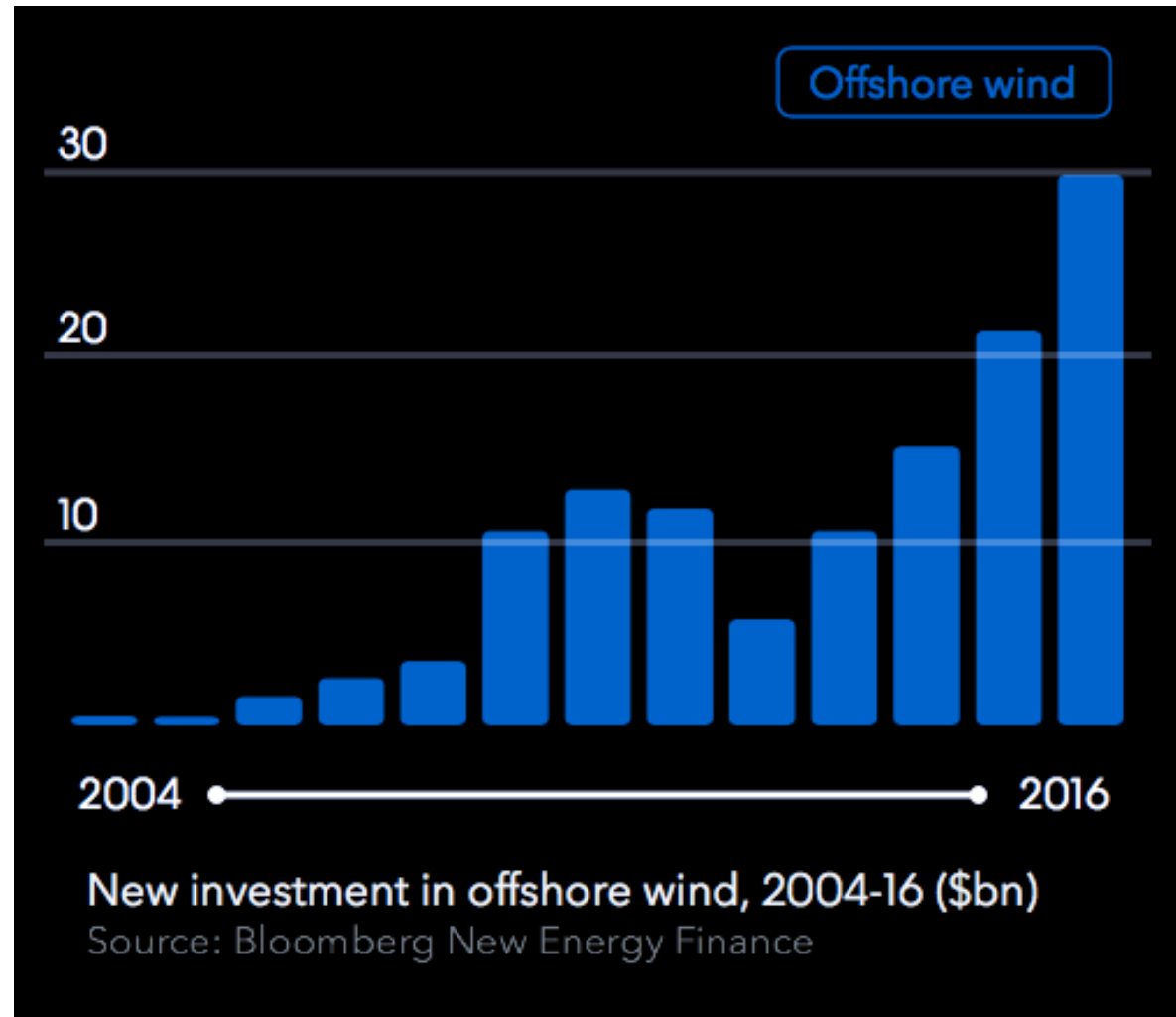
<http://www.bloomberg.com/news/articles/2016-06-15/cost-of-clean-energy-to-keep-nosediving-into-next-decade>



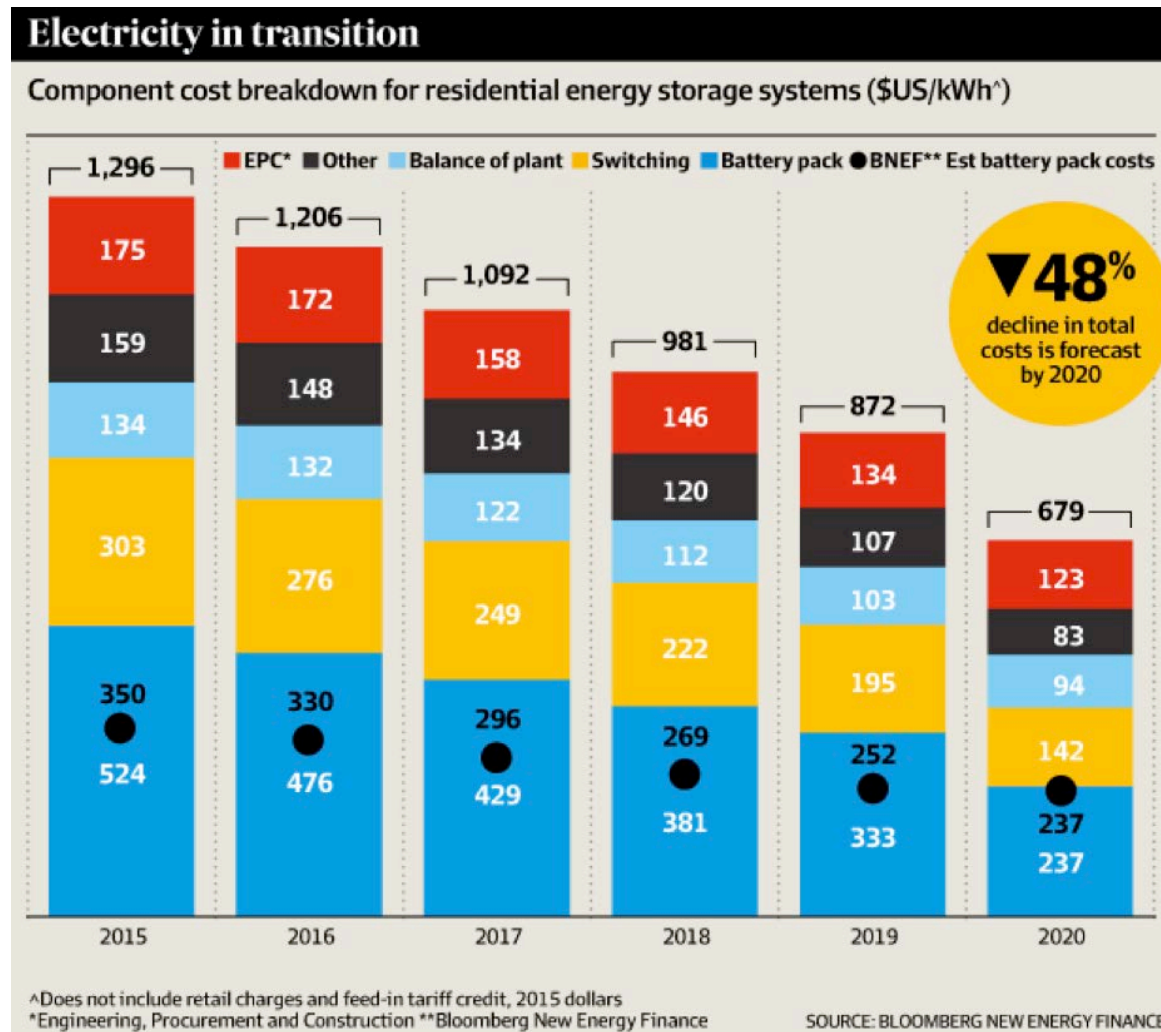
4.4 Offshore Wind – Just Starting

Nov 2016: Vattenfall tendered a record low €50/MWh (US\$53) for offshore wind in Denmark. This is half the rate forecast by IRENA for 2025.

A big opportunity for MHI Vestas



4.5 Storage is coming, rapidly



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